

ORIE 3120: Practical Tools for OR, DS, and ML

Forecasting

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Announcements

- ▶ submit recitation by 4:30pm ET Friday (last recitation!)
- ▶ logistic regression homework due 2:30pm ET Wednesday (tomorrow)
- ▶ have a question about your grade? (eg, “should I go S/U or GRV?”)
 - ask in TA office hours!
 - (we use breakout rooms so this discussion will be private)
- ▶ ask questions about project after class, or in office hours

Project milestone II rubric

- ▶ Is the project driven by asking and answering interesting questions?
- ▶ How well does the report answer the questions posed?
- ▶ Are the visualizations easy to understand? Do they add value?
- ▶ Is the report well-written and interesting?
- ▶ Does the project use at least 3 tools from class?
 - ▶ Linear regression
 - ▶ Logistic regression
 - ▶ Checking assumptions of linear regression to ensure validity of pvalues
 - ▶ Cross-validation or out-of-sample validation
 - ▶ Model selection
 - ▶ Assessing collinearity
 - ▶ Forecasting (with trend / with seasonality)
- ▶ How creative are the analyses? Did this project surprise you? Did you learn something?
- ▶ Are the techniques they use well-explained and easy to understand?
- ▶ Does the project comply with the technical requirements (eg, page limit)? Is it well-formatted and pretty?

Outline

Forecasting: overview

Constant mean model

Simple exponential smoothing

Holt-Winters

Holt's nonseasonal model

Winters' seasonal methods

Forecasting time series

A **time series**, x_1, x_2, x_3, \dots is a data sequence observed over time, for example,

- ▶ demand for parts
- ▶ sales of a product
- ▶ unemployment rate

In this segment of the course we study special methods for forecasting time series.

- ▶ the idea is to develop an algorithm to track the time series and to extrapolate into the future

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Constant mean model: introduction

Suppose demand for a product follows the (very) simple model

$$x_n = a + \epsilon_n$$

Here

- ▶ x_n = demand for time period n
- ▶ a is the expected demand – which is constant in this simple model
- ▶ $\epsilon_1, \epsilon_2, \dots$ are independent with mean 0
- ▶ the best forecast of a future value of x_n is a
- ▶ we want to estimate a and update the estimate as each new x_n is observed

Constant mean model: forecasts

- ▶ Let $\hat{x}_n(\ell)$ be the ℓ -step ahead forecast at time period n
- ▶ Stated differently, $\hat{x}_n(\ell)$ is the forecast at time n of demand at time $n + \ell$

- ▶ Let

$$\hat{a}_n = \frac{x_1 + \cdots + x_n}{n}$$

- ▶ Then, in this simple model, the best forecasts at time n are

$$\hat{x}_n(\ell) = \hat{a}_n, \text{ for all } \ell > 0$$

Constant mean model: updating \hat{a}_n

- ▶ In this simple model, a does not change, but our estimate of a does
- ▶ Here is a simple way to update \hat{a}_n to \hat{a}_{n+1}

$$\begin{aligned}\hat{a}_{n+1} &= \frac{(x_1 + \cdots + x_n) + x_{n+1}}{n+1} \\ &= \frac{n}{n+1} \hat{a}_n + \frac{1}{n+1} x_{n+1} \\ &= \hat{a}_n + \frac{1}{n+1} (x_{n+1} - \hat{a}_n)\end{aligned}$$

Advantages of the updating formula

The simple updating formula

$$\hat{a}_{n+1} = \hat{a}_n + \frac{1}{n+1}(x_{n+1} - \hat{a}_n)$$

has several advantages:

- ▶ reduced storage
 - ▶ we only store \hat{a}_n
- ▶ computational speed
 - ▶ the mean need not be recomputed each time
- ▶ suggests ways to handle a slowly changing mean
 - ▶ coming soon

Outline

Forecasting: overview

Constant mean model

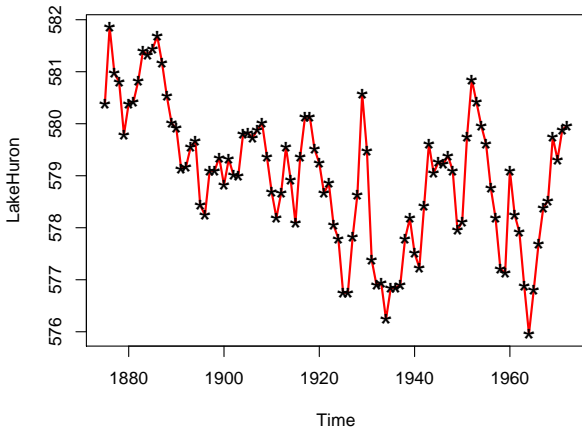
Simple exponential smoothing

Holt-Winters

- Holt's nonseasonal model

- Winters' seasonal methods

Lake Huron level – example with a slowly changing mean



Slowly changing mean model: introduction

- ▶ Now suppose that

$$x_n = a_n + \epsilon_n$$

where a_n is slowly changing

- ▶ The forecast is the same as for the constant mean model:

$$\hat{x}_n(\ell) = \hat{a}_n, \text{ for all } \ell > 0$$

- ▶ What changes is the way \hat{a}_n is updated
 - ▶ We need \hat{a}_n to track a_n

Slowly changing mean: updating

- ▶ For a constant mean, the update is

$$\hat{a}_{n+1} = \hat{a}_n + \frac{1}{n+1}(x_{n+1} - \hat{a}_n)$$

- ▶ For a slowly changing mean, the update is

$$\hat{a}_{n+1} = \hat{a}_n + \alpha(x_{n+1} - \hat{a}_n) = (1 - \alpha)\hat{a}_n + \alpha x_{n+1}$$

for a **constant** α

- ▶ α is adjusted depending on how fast a_n is changing
 - ▶ $0 < \alpha < 1$
 - ▶ faster changes in a necessitate larger α

Demo: Exponential smoothing

`https://github.com/madeleineudell/orie3120-sp2020/
blob/master/demos/forecasting.ipynb`

Exponential weighting

Start with the updating equation and iterate backwards:

$$\begin{aligned}\hat{a}_{n+1} &= (1 - \alpha)\hat{a}_n + \alpha x_{n+1} \\ &= (1 - \alpha)\{\hat{a}_{n-1}(1 - \alpha) + \alpha x_n\} + \alpha x_{n+1} \\ &= (1 - \alpha)^2\hat{a}_{n-1} + (1 - \alpha)\alpha x_n + \alpha x_{n+1} \\ &= (1 - \alpha)^3\hat{a}_{n-2} + (1 - \alpha)^2\alpha x_{n-1} + (1 - \alpha)\alpha x_n + \alpha x_{n+1} \\ &\approx \alpha \left\{ x_{n+1} + (1 - \alpha)x_n + (1 - \alpha)^2 x_{n-1} \right. \\ &\quad \left. + (1 - \alpha)^3 x_{n-2} + \cdots + (1 - \alpha)^n x_1 \right\}\end{aligned}$$

Exponential weighted moving average

Use previous page + summation formula for geometric series
(see next page):

$$\begin{aligned}\hat{a}_{n+1} &\approx \\ &\alpha \left\{ (1-\alpha)^0 x_{n+1} + (1-\alpha)^1 x_n + (1-\alpha)^2 x_{n-1} + \dots + (1-\alpha)^n x_1 \right\} \\ &\approx \frac{\left\{ (1-\alpha)^0 x_{n+1} + (1-\alpha)^1 x_n + (1-\alpha)^2 x_{n-1} + \dots + (1-\alpha)^n x_1 \right\}}{1 + (1-\alpha) + \dots + (1-\alpha)^n}\end{aligned}$$

Hence \hat{a}_{n+1} is an **exponentially weighted moving average**
Large values of α mean faster discounting of the past values.

Summing a geometric series

Assume $|\gamma| < 1$ so $\gamma^n \rightarrow 0$ as $n \rightarrow \infty$

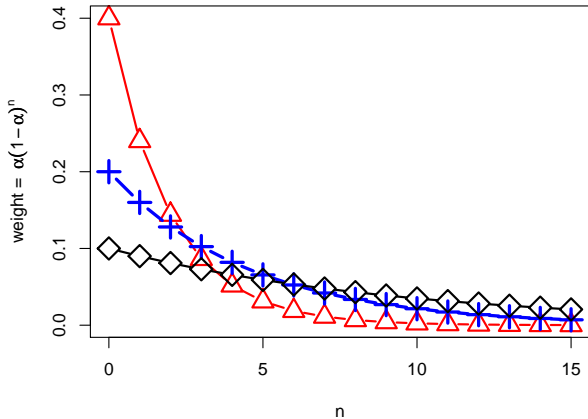
$$1 + \gamma + \gamma^2 + \cdots + \gamma^n = \frac{1 - \gamma^{n+1}}{1 - \gamma} \approx \frac{1}{1 - \gamma} \text{ (if } n \text{ is large enough)}$$

Now let $\gamma = 1 - \alpha$. Then

$$1 + (1 - \alpha) + \cdots + (1 - \alpha)^n \approx \frac{1}{\alpha}$$

since $1 - (1 - \alpha) = \alpha$.

Exponential weights: examples



Note: weights start at α when $n = 0$

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Forecasting: overview

Constant mean model

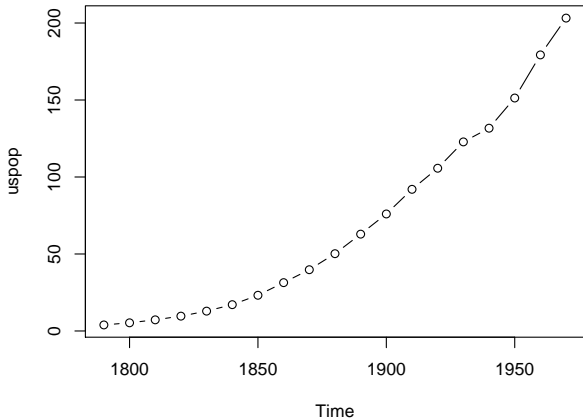
Simple exponential smoothing

Holt-Winters

Holt's nonseasonal model

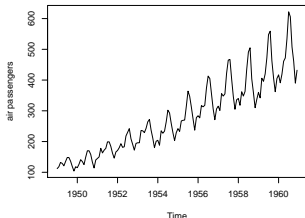
Winters' seasonal methods

Forecasting with trends: example



Census counts of US population

Forecasting with trends and seasonality: example



Note the seasonal pattern and trend in this example

- ▶ these are typical of much business data

Airline passenger miles

Holt method: forecasting with trend

For now, assume data has trend but no seasonality

Holt's forecasting method uses a linear trend

estimate at time n of $x_{n+\ell} := \hat{x}_n(\ell) = \hat{a}_n + \hat{b}_n \ell$

- ▶ n is “origin” – the point in time when forecasts are being made
- ▶ ℓ is the “lead” – how far ahead one is forecasting
- ▶ \hat{a}_n is called the **level**
- ▶ \hat{b}_n is called the **slope**

Both \hat{a}_n and \hat{b}_n are updated as we make more observations n

Holt method: Updating the level

In the Holt model, the level \hat{a}_n is updated by the equation:

$$\hat{a}_{n+1} = (1 - \alpha)(\hat{a}_n + \hat{b}_n) + \alpha x_{n+1}$$

or, equivalently,

$$\hat{a}_{n+1} = \hat{a}_n + (1 - \alpha)\hat{b}_n + \alpha(x_{n+1} - \hat{a}_n)$$

- ▶ $\hat{a}_n + \hat{b}_n$ is predicted value at time $n + 1 =$ lead time 1
- ▶ α is for updating the level and β for the slope (next)

Compare with previous update equation (for no-trend model):

$$\hat{a}_{n+1} = \hat{a}_n + \alpha(x_{n+1} - \hat{a}_n) = (1 - \alpha)\hat{a}_n + \alpha x_{n+1}$$

Holt model: updating the slope

In the Holt model, the slope \hat{b}_n is updated by the equation:

$$\hat{b}_{n+1} = (1 - \beta)\hat{b}_n + \beta(\hat{a}_{n+1} - \hat{a}_n)$$

or, equivalently,

$$\hat{b}_{n+1} = \hat{b}_n + \beta \left\{ (\hat{a}_{n+1} - \hat{a}_n) - \hat{b}_n \right\}$$

Demo: Holt's method

[https://github.com/madeleineudell/orie3120-sp2020/
blob/master/demos/forecasting.ipynb](https://github.com/madeleineudell/orie3120-sp2020/blob/master/demos/forecasting.ipynb)

Winters' additive seasonal method

Winters extended Holt's method to include seasonality. The method is usually called **Holt-Winters** forecasting

Let s be the **period length**:

- ▶ $s = 4$ for quarterly data
- ▶ $s = 12$ for monthly data
- ▶ $s = 52$ for weekly data
- ▶ $s = 13$ for data collected over 4-week periods
- ▶ $s = 24$ for hourly data

Holt-Winters updating

Holt-Winters forecasting can use either of two types of updating

- ▶ additive
- ▶ multiplicative

These refer to how the trend and seasonal components are put together

- ▶ the trend and seasonal components can be added or multiplied

Holt-Winters additive seasonal method

The forecasts are **periodic**

With the additive methods they are:

$$\begin{aligned}\hat{x}_n(l) &= \hat{a}_n + \hat{b}_n l + \hat{S}_{n+l-s}, \text{ for } l = 1, 2, \dots, s \\ &= \hat{a}_n + \hat{b}_n l + \hat{S}_{n+l-2s}, \text{ for } l = s + 1, \dots, 2s\end{aligned}$$

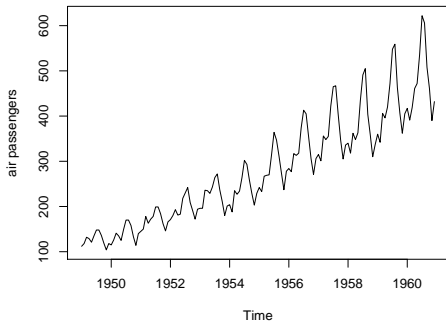
and so forth

Winters' additive seasonal model: updating

$$\begin{aligned}\hat{a}_{n+1} &= \alpha(x_{n+1} - \hat{S}_{n+1-s}) + (1 - \alpha)(\hat{a}_n + \hat{b}_n) \\ \hat{b}_{n+1} &= \beta(\hat{a}_{n+1} - \hat{a}_n) + (1 - \beta)\hat{b}_n \\ \hat{S}_{n+1} &= \gamma(x_{n+1} - \hat{a}_{n+1}) + (1 - \gamma)\hat{S}_{n+1-s}\end{aligned}$$

α , β , and γ are “tuning parameters” that we need to adjust

Why we need multiplicative seasonal models



Notice the multiplicative behavior

- ▶ the seasonal fluctuations are larger where the trend is larger

Holt-Winters multiplicative seasonal method

$$\begin{aligned}\hat{x}_n(\ell) &= (a_n + \hat{b}_n \ell) \hat{S}_{n+\ell-s}, \text{ for } \ell = 1, 2, \dots, s \\ &= (a_n + \hat{b}_n \ell) \hat{S}_{n+\ell-2s}, \text{ for } \ell = s+1, \dots, 2s\end{aligned}$$

and so forth

Winters' multiplicative seasonal model: updating

$$\begin{aligned}\hat{a}_{n+1} &= \alpha \frac{x_{n+1}}{\hat{S}_{n+1-s}} + (1 - \alpha)(\hat{a}_n + \hat{b}_n) \\ \hat{b}_{n+1} &= \beta(\hat{a}_{n+1} - \hat{a}_n) + (1 - \beta)\hat{b}_n \\ \hat{S}_{n+1} &= \gamma \frac{x_{n+1}}{\hat{a}_{n+1}} + (1 - \gamma)\hat{S}_{n+1-s}\end{aligned}$$

Demo: Exponential smoothing in Python

`https://github.com/madeleineudell/orie3120-sp2020/blob/master/demos/forecasting.ipynb`

Applications:

- ▶ Lake Huron
- ▶ US population
- ▶ CO2
- ▶ Airline passengers
- ▶ Sales

Outline

Residuals

Selecting the tuning parameters

Forecasting using regression

Residuals

For given values of α , β , and γ :

- ▶ $\hat{a}_n, \hat{b}_n, \hat{S}_n, \dots, \hat{S}_{n-s}$ are the level, slope, and seasonalities at time n
- ▶ $\hat{x}_{n+1} = x_n(1) = \hat{a}_n + \hat{b}_n + \hat{S}_{n+1-s}$ is the one-step ahead forecast at time n
- ▶ $\hat{\epsilon}_{n+1} = x_{n+1} - \hat{x}_{n+1}$ is the residual or one-step ahead forecast error

Choosing α , β , and γ

α , β , and γ are called “tuning parameters”

Suppose we have data x_1, \dots, x_N :

- ▶ the usual way to select α , β , and γ is to minimize

$$SS(\alpha, \beta, \gamma) = \sum_{n=N_1+1}^N \hat{\epsilon}_n^2$$

where the first N_1 residuals are discarded to let the forecasting method “burn-in”

- ▶ this technique is used by statsmodels, unless the user specifies the parameters explicitly in the `fit` call

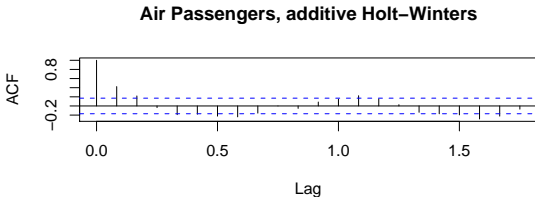
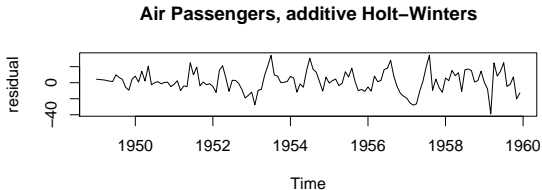
Comparing forecasting methods and diagnosing problem

- ▶ Two or more forecasting methods can be compared using

$$\min_{\alpha, \beta, \gamma} SS(\alpha, \beta, \gamma)$$

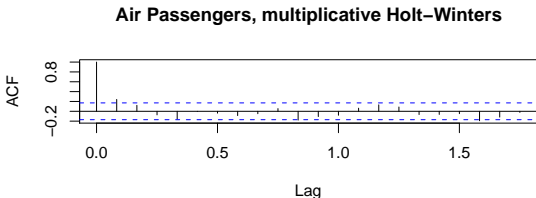
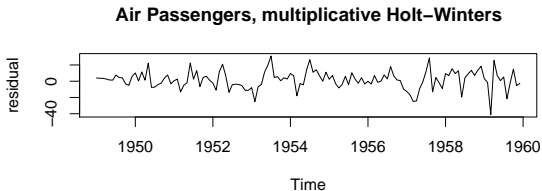
- ▶ If a forecasting method is working well, then the residuals should not exhibit autocorrelation

Air passengers: additive seasonal method



Notice some autocorrelation at small lags.

Air passengers: multiplicative seasonal method



Less autocorrelation than with additive model (good).

Outline

Residuals

Selecting the tuning parameters

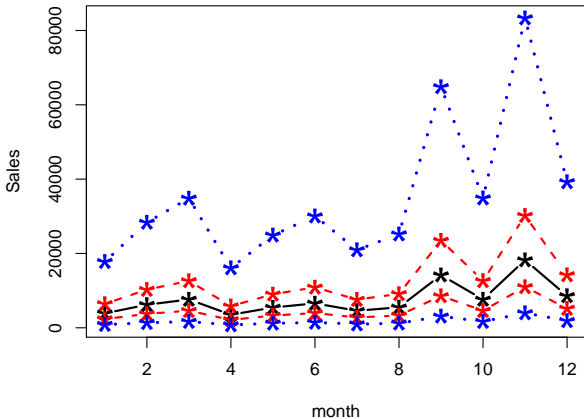
Forecasting using regression

Forecasting using regression

In some situations, regression can be used for forecasting

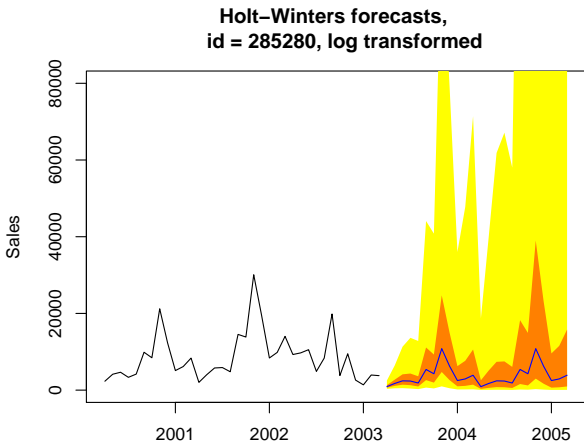
- ▶ in the following example, regression will be used to forecast Stove Top product 285280
 - ▶ this is the product that we forecast earlier with Holt-Winters
- ▶ the regression model will have seasonal effects but not trend
 - ▶ the seasonal effects will be introduced by using `month` as a factor
- ▶ regression uses all the data to estimate the level and the seasonal effects
 - ▶ so there is no discounting of the past
 - ▶ this helps us deal with the small amount of data

Stove Top product 285280 forecasts using regression



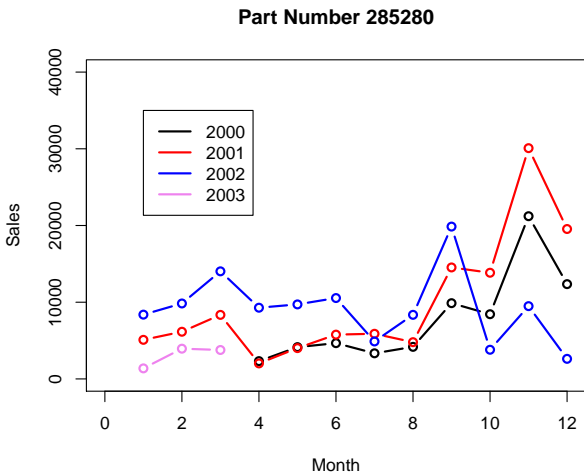
black = predictions, red = 50% pred. int., blue = 95% pred. int.

Holt-Winters product 285280 forecasts: log transformed, zoom in



For comparison, here again are the forecasts from Holt-Winters

Why is forecasting so difficult with this product?



Sales patterns vary across years.