#### **Concept Selection**

MAE 2250

## Phases

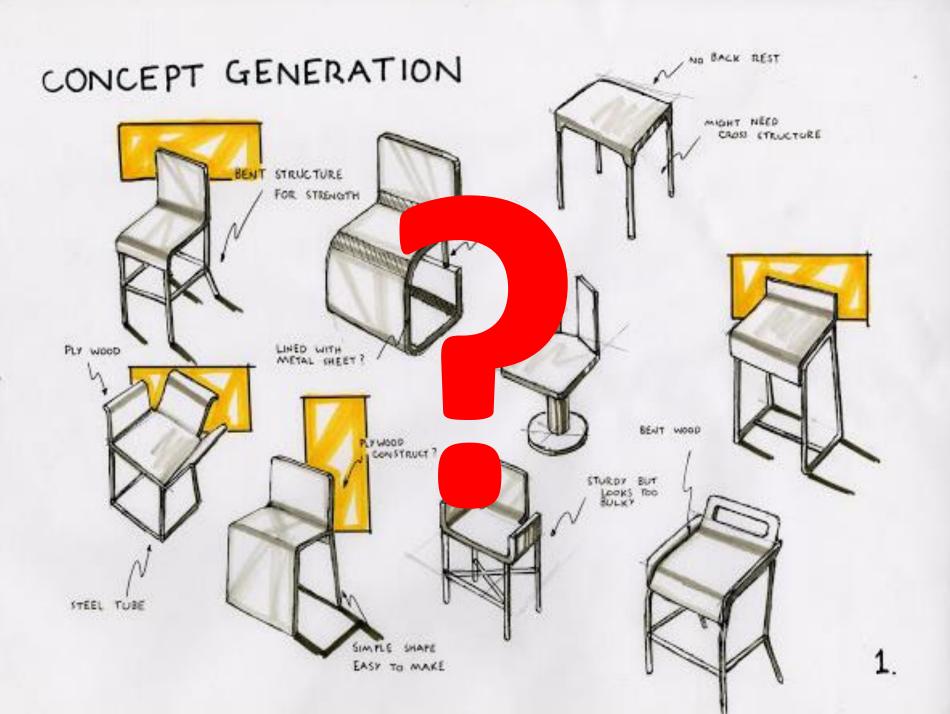
- Phase 0: Planning
- Phase 1: Conceptual design
- Phase 2: System design
- Phase 3: Detail design
- Phase 4: Testing and refinement
- Phase 5: Production ramp-up



Iterate

## Needs drive concept generation

- Identify needs
- Establish target specifications
- Generate concepts
- Select concept(s)
- Test concepts
- Refine specs
- Plan project (downstream activities)



## **Possible Decision Processes**

- External decision: concepts are turned over to customer or management
- **Product champion**: An influential member chooses a concept according to personal preferences
- Intuition: A concept is chosen by gut feeling
- **Multivoting**: Each member votes for several concepts, and the one with majority of votes is selected
- **Pros and cons**: Strengths and weaknesses are listed, and the team makes a decision.
- Prototype and test: Build and test samples, make selection upon data
- **Decision matrices**: The team rates each concept against prespecified selection criteria, which may be weighted

# Advantages of structured methods

- A customer-focused product: Selection criteria ensure decision is based on customer
- A competitive design: by including competitor concepts in the decision options, the selected concept will be competitive
- **Better product-process coordination**: A systematic way to include criteria from down the line, such as manufacturing
- Reduced time to product introduction: Reduces ambiguity in the decision, and makes communication to management and manufacturing simpler and more straightforward
- Effective decision making: Reduces effects of personal factors influencing decision
- **Documentation of the decision process**: Rational of decision is recorded for the future; impact of changes can be assessed.

### Pugh Concept Selection (Decision matrix)

From	Concepts									
needs Selection Criteria	A Master Cylinder	B Rubber Brake	Rubber (Refe Binary /		y /	F Lever Set	G Dial Screw			
Ease of handling	0	0		Continuous			_			
Face of use	0	Marin England	later and the later of	0	0	+	0			
Include ettings	0	0	+	0	+	0	+			
internal accuracy	0	0	0	0	1 _ /	0	0			
Internal	0	0	0	0	0	+	0			
Ease of manufacture	+ +		la se ≓roise/	0	0	( - '	0			
Portability	+	+	0	0	+	0	0			
Sum +'s	2	1	1	0	2	2	1			
Sum 0's Rank	5	4	3	7 /	4	3	5			
Sum –'s	0	2	3	0	1	2	1			
Net Score	2	-1	-2	0	1	0	0			
Rank	1 1	6	7	3	2	3	3			
Continue?	Yes	No	No	Combine	Yes	Combine	Revise			
Decide			Recombine	3						

## Combine and improve concepts

- Identify weak points of good concepts and eliminate them
- Identify good points of weak concepts and reuse them elsewhere
- Identify partially good solutions and recombine them
- Identify transitive dominance

		Concepts								
Use weighting		A (Reference) Master Cylinder		DF Lever Stop		E Swash Ring		G+ Dial Screw+		
Selection Criteria	Weight	Rating	Weighted Score	Rating	Weighted Score	Rating	Weighted Score	Rating	Weighted Score	
Ease of handling	5%	3	0.15	3	0.15	4	0.2	4	0.2	
Ease of use	15%	3	0.45	4	0.6	4	0.6	3	0.45	
Readability of settings	10%	2	0.2	3	0.3	5	0.5	5	0.5	
Dose metering accuracy	25%	3	0.75	3	0.75	2	0.5	3	0.75	
Durability	15%	2	0.3	5	0.75	4	0.6	3	0.45	
Ease of manufacture	20%	3	0.6	3	0.6	2	0.4	2	0.4	
Portability	10%	3	0.3	3	0.3	3	0.3	3	0.3	
	Total Score Rank	2.75 4		3.45 1		3.10 2		3.05 3		
	Continue?	No		Develop		No		No		

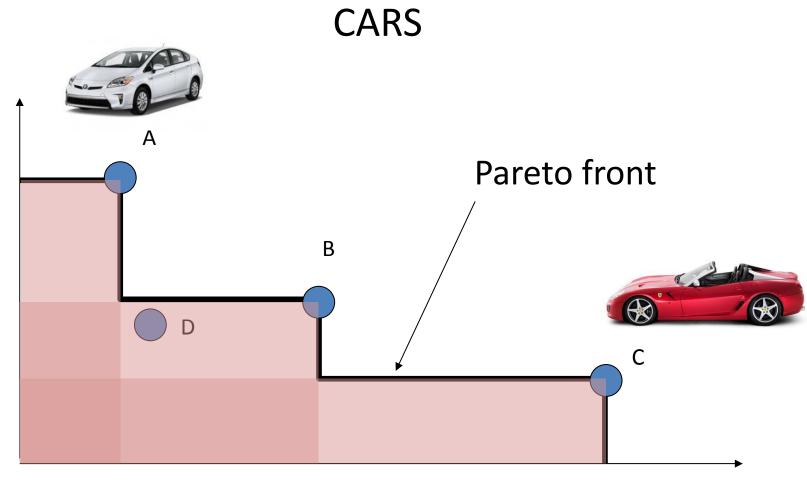
Iterate

#### Caveats

- Decomposition quality: Are criteria independent?
- Subjective criteria/weighting

## Dominance

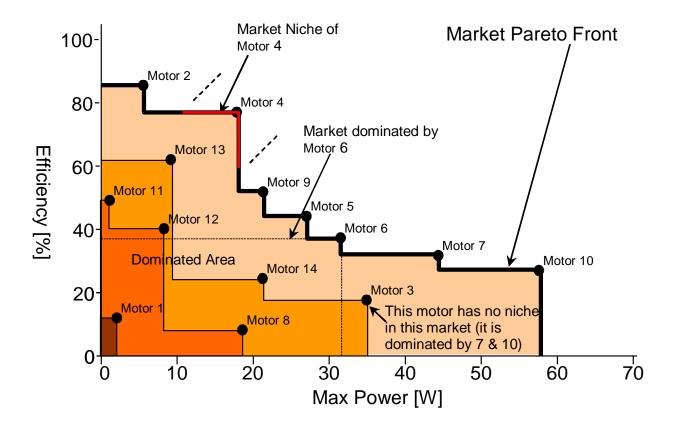
- Identify transitive dominance
- Multiple criteria

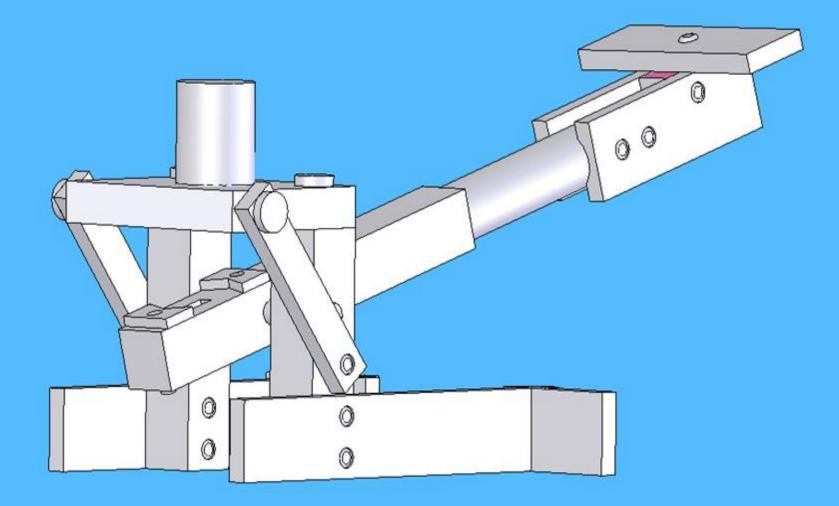


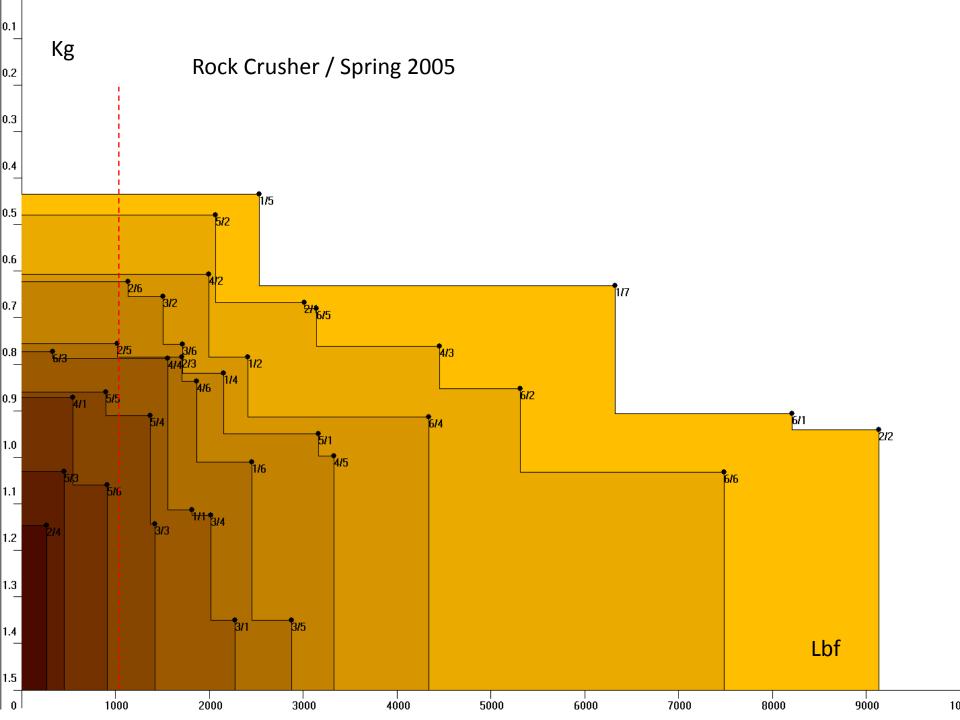
Power

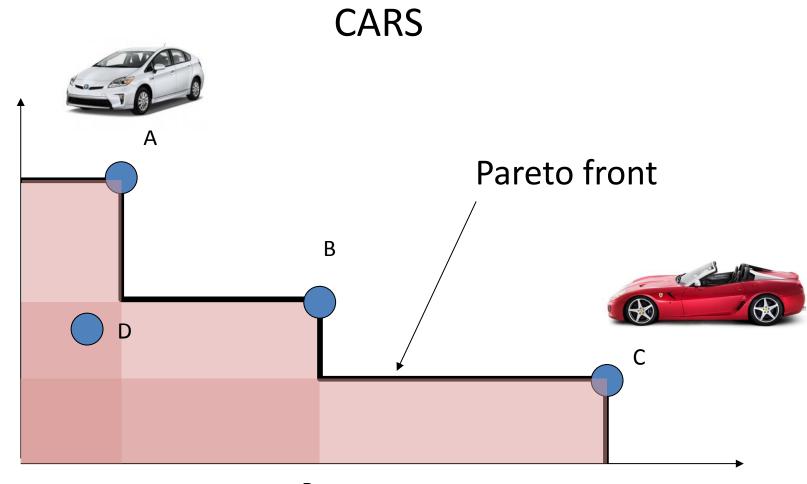
Efficiency

#### Multi-objective









Power

Efficiency